



PRESS RELEASE

IMMEDIATE RELEASE

Success through Experience

Weybridge/London, February 15, 2006 - In the first nine months since the founding of British subsidiary DocuWare Ltd., the new company was able to add several well-known names to its roster of customers now using DocuWare's successful document management system. To further capitalize on these positive developments, Stefan Schindler, a very experienced sales manager, has now taken over leadership of the DocuWare team in England. Mr. Schindler, who previously was the company's Vice President Sales, will now be the Director of DocuWare's wholly owned British subsidiary.

Founded in 1988, DocuWare AG is a leading provider of document management solutions. Today, it has more than 5,500 installations with tens of thousands of users in over 50 countries. DocuWare's products are exclusively sold through a network of independent resellers -- over 400 Authorized DocuWare Partners (ADPs) make up this worldwide network, employing over 1000 DocuWare experts who bring DocuWare close to its customers.

For several years now, the international sales of this DMS specialist have been developing at a rapid pace. Aside from the USA and Germany, revenue from Great Britain grew significantly in 2005. Companies such as *DCS Group Ltd*, *Spectrum Financial Protection* and *Brunel Franklin & Company* became new customers in the past few months. The local presence established with the UK subsidiary on April 1, 2005 played a large role on this. This new subsidiary is further charged with closely supporting existing partners and customers, strengthening the network of partners, and further driving growth in the English market. DocuWare Ltd is located in Weybridge by London.



Powerful Local Team

The start of 2006 also meant a leadership addition at DocuWare Ltd. Stefan Schindler, who had previously held the title of Vice President Sales for DocuWare AG and was based in their main headquarters in Germering, Germany, became the Director of DocuWare Ltd at the beginning of the year. His 12 years of experience with the company supporting partners in Germany, other parts of Europe, the Middle East and Africa is a large asset that this 37-year old manager brings to the English subsidiary.

DocuWare President, Jürgen Biffar adds: "By naming Stefan Schindler to the post of Director, our English subsidiary DocuWare Ltd will be fortified with a very seasoned sale person.

Together with the existing DocuWare team, they form a powerful and experienced team that is ideally positioned for further success in the UK market."

DocuWare – The Company

Founded in 1988, DocuWare now has more than 5,500 installations with tens of thousands of users in over 50 countries. Over 400 Authorized DocuWare Partners (ADPs) make up a worldwide independent reseller network, employing over 1000 DocuWare experts who bring DocuWare close to its customers. DocuWare AG is based in Germering near Munich, Germany. The company's US subsidiary, DocuWare Corporation, is located in Newburgh, New York. DocuWare Ltd., its subsidiary in London, handles all activities for Great Britain and Ireland.

DocuWare – Software for Integrated Document Management

Regardless of format or source, DocuWare, the product, organizes every type of paper document and electronic data in a central document pool – whether they are records, letters, drawings, files or e-mails. DocuWare supports all forms of electronic signatures. Integrated records management provides secure, monitored and logging access to electronically stored data. Using the Internet, the central document pool is available around the clock to any authorized user, no matter where they are located in the world. A wide range of customizable DocuWare add-on modules equip DocuWare for, among other things, automatic indexing, COLD applications and enhanced workflow features. Other software applications are easily integrated with a set of standard tools and numerous interfaces exist. DocuWare solutions are known for their easy installation, administration and operation as well as exceptionally low Total Cost of Ownership (TCO). DocuWare software is available in 13 languages.

For more information on DocuWare, visit our website at www.docuware.com.

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